SARDAR PATEL UNIVERSITY Programme: FOURTH YEAR OF BCOM

Semester: VII

Syllabus with effect from: JUNE 2014 (BATCH 2011)

Paper Code: UB07FCOM01	Total Credits: 3	
Title Of Paper: Leadership Skills Development	Total Credits: 5	

Unit	Description in detail	Weightage (%)
1	Basic Approaches to Leadership:	
	What is Leadership?	
	Leadership Differs from Management	
	The Role & Activities of Leadership	
	 Activities of Successful and Effective Leaders: The Real Managers 	
	Study	
	o What do Managers do?	25 %
	o What do Successful Managers do?	
	o What do Effective Managers do?	
	 Functions of Leadership 	
	Leadership Style	
	 Autocratic or Authoritative Style 	
	 Democratic or Participative Style 	
	 Laissez Faire or Free – Rein Style 	
	What makes Leadership Effective?	
2	Leadership Theories:	
	Traditional Theories (A Brief Overview)	
	Trait Theory	
	Behavioral Theories	
	Fiedler's Contingency Model	
	Path – Goal Leadership Theory	
	Situational Leadership Theory	25 %
	The Managerial Grid	
	Modern Theories	
	Charismatic Leadership	
	Transactional and Transformational Leadership	
	Substitutes for Leadership	
	• 4. Authentic Leadership	
3	Power and Politics:	
	Meaning Power	
	Distinction between Power & Authority	
	Bases or Sources of Power	
	Acquisition of Power	25 %
	Symbols of Power and Powerlessness	
	Organizational Politics	
	Reasons for Organizational Politics	
	Managing Organizational Politics	
4	Developing Leadership Skills:	
	What Skills do Leaders Need?	
	Leadership Training Programs	25 %
	Designing Effective Training	



• Special Techniques of Leadership Training: Behavior Role Model, Case Discussion and Business Games & Simulation.

Basic Text & Reference Books:

- > Organizational Behaviour: S. S. Khanka. S. Chand
- > Organizational Behaviour: Fred Luthans, Mc Graow-Hill International Edition (Twelfth Edition)
- Leadership in Organizations: Gray Yukl, Pearson Education (Sixth Edition)

